



AQUATIC PLANT NEWS

A Newsletter of The Aquatic Plant Management Society, Inc.
P.O. Box 821265, Vicksburg, MS 39182-1265
Chetta Owens, Editor Issue Number 96 march 2011

Mission: "The Aquatic Plant Management Society, Inc., strives to promote environmental stewardship through operations, research, education and outreach related to integrated management of vegetation in aquatic systems"



Baltimore, Maryland Site of the 51st APMS Annual Meeting

Mark your calendar, July 24-27, 2011 for the 51st Annual Meeting of the Aquatic Plant Management Society. The Hyatt Regency Baltimore on the Inner Harbor in Baltimore, Maryland will be the site for our annual meeting. Located on Baltimore's Inner Harbor, this AAA Four Diamond hotel offers easy access to many appetizing restaurants, unique shopping, famous museums, live entertainment, and local taverns.

The APMS Board of Directors has decided to return to a 2½ day format for the meeting. The technical program will begin Monday morning and end around noon on Wednesday, with a poster session on Monday evening. Our meeting will kick off with the President's Reception on Sunday evening. As

the official welcoming event of our meeting, this reception is an excellent time to reacquaint with old friends, meet new friends, and just relax and enjoy great food and beverage. The Monday evening Poster Session and reception presents a great opportunity to examine posters and exhibits while enjoying great food and beverage. The APMS Banquet on Tuesday evening will be another memorable event where we recognize those who have served and contributed to our Society, welcome new officers and directors, and present student paper and other awards.

The Meeting Planning Committee is planning exciting and entertaining events for relaxing and visiting with friends and colleagues. The Program Committee promises a diverse and interesting program with excellent oral and poster presentations on aquatic plant research and management. In addition, useful information on available aquatic plant management products and professional services will be provided in the exhibits room throughout the meeting.

This will be an extraordinary meeting and an experience to remember! So mark your calendar to attend the meeting and plan to explore all Baltimore has to offer. More meeting information will be coming soon to the APMS Website at www.apms.org and future newsletters.

Aquatic Plant Management Society Announces Annual Student Paper Contests for Upcoming July 2011 Meeting in Baltimore, Maryland

The Aquatic Plant Management Society (APMS) is soliciting student papers for the upcoming 51st Annual Meeting. The meeting will be held July 24-27, 2011 at the Hyatt regency Baltimore on the beautiful Inner Harbor in Baltimore, Maryland. Oral and poster presentations of original research on the biology or ecology of aquatic and wetland plants, control methods (biological, chemical, cultural, mechanical) for invasive exotic or nuisance native plant species, and restoration projects involving wetland or aquatic plants are solicited. Seventeen students from 11 universities attended the past annual meeting and we want to surpass that number at the 2011 meeting!

The APMS has a strong ethic of student support. The society will provide all student presenters room accommodations (based on double occupancy) and complimentary registration. In addition, 1st, 2nd, and 3rd place prize money will be awarded in separate contests for both oral and poster presentations. This meeting presents an opportunity for students to develop their presentation skills, learn about the field of aquatic plant management, and network with key Government, University, Industry representatives and peers with similar educational and professional interests.

The meeting will conclude with an optional 2-day (July 28- 29) student tour of regional programs related to aquatic plant management. Last year's tour was very successful and was sponsored by the Aquatic Ecosystem Research Foundation (AERF) and Florida APMS.

Please log onto www.apms.org to learn more about the Aquatic Plant Management Society and this year's meeting. Students may register and submit an abstract by following the instructions under the "2011 meeting" link. The submission deadline for Title and Abstract is April 22, 2011.

For more information on the paper/poster contest, student tour or any other student issues, please contact:

Dr. Rebecca Haynie
Warnell School of Forestry and Natural
Resources
180 East Green Street
The University of Georgia
Athens, Georgia 30602
hayniers@uga.edu
(843) 991-8069

Have You Checked the APMS Member Directory Lately?

We need your help to update the mailing and E-mail addresses and phone numbers in our on-line Membership Directory. To do this, go to the APMS website at www.apms.org and click on "Member Directory." This member only feature can be accessed by typing:

Username = apms
Password = duckweed

Username and password are case sensitive (no caps). Please check your personal data and send any changes to the Webmaster, Dave Petty at dpetty@ndrsite.com.

APMS Promotional Information Available

The APMS has revised its two tabletop displays and posters, suitable for presentation at conferences and stakeholder meetings. Also available are tri-fold membership brochures and a newly completed eight-page color booklet with additional information about the APMS programs and initiatives. You may borrow the display for your next conference and obtain copies of the brochure and booklet by contacting the APMS Secretary or President whose contact information is on the APMS website at www.apms.org.

APMS Awards Committee Solicitation for Nominations for 2011

The APMS Awards Committee is soliciting nominations for the various awards bestowed upon individuals each year at our annual meeting. There are many deserving members, but they must be nominated for consideration. Please consider making a nomination. The awards are:

- 1) Honorary Membership—one of the Society's most prestigious awards, the criteria is delineated in our by-laws.
- 2) T. Wayne Miller Distinguished Service Award—recognition for “Service to the Society and the Profession”.
- 3) Max McCowen Friendship Honor—recognition given to a member whose demeanor and actions display sincerity and friendship in the spirit of being an ambassador for APMS.
- 4) Outstanding Graduate Student—a graduate student (or recent graduate) recognized for outstanding achievement during graduate studies in the field of aquatic plant management.
- 5) Outstanding Research and/or Technical Contributor Award—an individual (or team) recognized for a research project or technical contribution related to aquatic plant management that constitutes significant advancement to the field.
- 6) Outstanding International Contribution Award—an individual recognized for research and/or outreach activities that are international in nature.

All nominations must be supported by descriptions of the individual's accomplishments and/or service or publications merit. To nominate an individual for an award, please go to the Society's website. Under “Awards” click on “Nominations”.

Procedures and criteria are delineated for each award, as well as the Nomination Form. The Awards Committee selects the final candidates from the nominees for each award. Then the BOD makes the final selection.

All award nominations must be submitted to the Awards Committee by April 30.

Please send or e-mail your nomination to the Awards Committee Chair at the following address:
e-mail: doggett@lchcd.org
Don Doggett
P.O. 60005
Ft. Myers, FL 33906

ONLINE ABSTRACT SUBMISSION

The 51st Meeting of the Aquatic Plant Management Society in Baltimore, MD is fast-approaching. Over the years, there have been numerous requests for an online submission process for papers/posters. In partnership with the Weed Science Society of America, this year abstracts for the APMS annual meeting can be submitted online. You will be very familiar with the abstract submission site if you have used it in the past for any of the WSSA meetings. If not, below are some instructions for setting up an account and steps to submit an abstract. **The Abstract submission deadline is April 22nd, 2011.**

If you've previously used WSSA Abstracts for submitting an abstract for one of the other weed science meetings, then you already have an account. Please follow these steps:

- 1) Go to website: <http://WSSAabstracts.com>
- 2) Enter your login ID (your email) and password, and press 'Enter'. If you've forgotten your password, click the 'Reset Password' link.
- 3) After logging in, click 'Join a Conference' on the right sidebar.
- 4) In the dropdown list at the bottom of the page, select '2011 Aquatic Plant Management Society'
- 5) Click the 'Enter' button.

If this is your first time using WSSA Abstracts, then please create an account:

- 1) Go to website: <http://WSSAabstracts.com>
- 2) Click 'Setup New Account'.
- 3) After submitting your profile information, you'll receive an email with a link to set your password.
- 4) Login with your ID (email) and password
- 5) On the right sidebar, click 'Join a Conference'

- 6) In the dropdown list at the bottom of the page, select '2011 Aquatic Plant Management Society'
- 7) Click the 'Enter' button.

Steps to enter a title and abstracts

- 1) After logging in and entering the APMS section of the website, you will see a menu on the left side bar.
- 2) Click 'My Titles and Abstracts'
- 3) Click 'Add New Title/Abstract'
- 4) Enter the title, and select the type of presentation and the section, and whether it will be in the student contest
- 5) Select keywords that will be used in the keyword index of the proceedings by clicking 'Add/Remove'
- 6) Select the authors from the drop down list. If the author is not listed, then click 'new author'
- 7) Enter the abstract text. You can copy/paste information from a Word or text file.
- 8) Click 'Save and Return'
- 9) You can log in again later and make changes to your submission up until the deadline.

Dr. Tyler Koschnick
President- Elect

2011 MidSouth Aquatic Plant Management Society Scholarship Opportunity

The MSAPMS is seeking applications for the 2010 graduate student scholarship to be awarded at the 29th annual meeting at a place to be determined. One scholarship of \$2,000 will be awarded to a qualified student applicant.

To apply, The Scholarship Committee should receive the following information on or before June 3, 2011:

1. A cover letter which includes the applicant's previous, current, and future relationship to the aquatic plant management industry, and a comment on the importance of their proposed research to aquatic plant management.

2. Copies of official transcripts of undergraduate and any graduate work completed to date (these transcripts may be those issued directly to the student by the institution);
3. A letter from the student's major professor recommending the student for the scholarship, indicating that the student is currently enrolled and in good standing and has had their research proposal approved by their graduate advisory committee;
4. A copy of the approved graduate research proposal; and
5. One letter of recommendation, other than the major professor.

To enter an application or request more information, contact:

Dr. John D. Madsen
Mississippi State University
Geosystems Research Institute
Box 9652
Mississippi State, MS 39762-9652
Ph. 662-325-2428

E-mail. jmadsen@gri.msstate.edu

Florida Aquatic Weed Short Course, May 3-5, 2011

The 2011 Aquatic Weed Short Course will be held at the Coral Springs Marriott Hotel, Golf Club, and Convention Center in Coral Springs, FL.

Topics include: General Standards (CORE) Training, Pesticide Application Equipment Calibration, Plant ID, Aquatic Pest Control Category, Natural Areas Weed Management and Right-of-Way Weed Management.

Regular Registration Fee (April 8, 2011) \$290.00
Late Registration Fee (After April 8) \$340.00
Student Registration Fee \$115.00

For more information:
www.conference.ifas.ufl.edu/aw

**Aquatic Plant Management Society
is now on LinkedIn!
John D. Madsen**

The Aquatic Plant Management Society now has an online group through the social network LinkedIn, which is at <http://www.linkedin.com>. LinkedIn is a social network for professionals which emphasize developing a professional network of business colleagues. The APMS group has a discussion board, jobs board, and membership list. Opened by the Membership committee and moderated by the current chair, it is open to all individuals interested in aquatic plant management issues. So long as the discussions remain polite, all membership and postings will be open.

Of the more than 60 current members of this group, less than half are members of the national APMS. Our goal is to use this tool to encourage membership in the national and regional APMS and involvement at conferences.

To create an account on LinkedIn, go to <http://www.linkedin.com> or use the LinkedIn link under Social Networks on the APMS webpage. Once you have an account on LinkedIn, search for the Aquatic Plant Management Society group under the Groups Directory in LinkedIn.

Come join the discussion!

Corps of Engineers Aquatic Plant Control Research Program Eliminated

The Aquatic Plant Control Research Program (APCRP) has been eliminated from the Corps of Engineers (CE) budget for fiscal year 2012. Overall, eight programs including the Aquatic Plant Control (APC) Program, were identified by the Office of the Assistant Secretary of the Army for Civil Works, to receive zero funding in 2012. Congressional action will be required to restore program funding.

In response, the APMS and the Weed Science Society of America (WSSA) sent a letter to the Assistant Secretary of the Army in support of

continued funding for the APCRP. Regional APMS and WSSA societies also signed in support of maintaining this valuable research program. Watch for further guidance and E-mail "Calls to Action" regarding how you can help support future funding for this program.

The Aquatic Plant Control (APC) Program is authorized by Section 104 of the River and Harbor Act of 1958 (P.L. 85-500), as amended, and consists of a comprehensive program authorized to provide for the control of invasive aquatic plants and continued research. In 1973, the Chief of Engineers designated the Environmental Laboratory at the U.S. Army Engineer Research and Development Center in Vicksburg, Mississippi, as the lead laboratory for aquatic plant research, and established the Aquatic Plant Control Research Program (APCRP) with the responsibility for management of the Nation's aquatic plant research program.

The CE is the Nation's leading water resource management agency with the mission of developing, managing, and protecting our water resources. For over forty years, the CE has led research and development of biological, chemical, mechanical, cultural, and ecological capabilities for managing invasive plants through its peer-reviewed and internationally-recognized APCRP. During this time the APCRP has built an unequaled research capacity including a significant cadre of scientists and engineers, state-of-the-art research facilities, and a network of national and international cooperators. The overall impact of zero funding for the APCRP in 2012 will mean the loss of needed technologies for consistent problem management commensurate with national water resources missions and compromise years of research on the development of new, invasive aquatic plant control technologies.

51st Annual Meeting of the APMS Registration Form

Delegate/Student Information

Last Name: _____ First Name: _____ M.I: _____

Affiliation: _____

Address: _____

City: _____ State/Province: _____ Zip/Postal Code: _____

Country: _____ E-mail Address: _____

Phone: _____ Fax: _____

Registration *(Includes Refreshment Breaks, President's Reception, Poster Reception, and Banquet)*

	Early <i>(by June 24, 2011)</i>	On-site	
<input type="checkbox"/> Delegate Registration	\$ 275.00	\$ 330.00	\$ _____
<input type="checkbox"/> Student Paper Competition Registration	\$ 0.00	\$ 0.00	\$ <u>0.00</u>
<input type="checkbox"/> Regular Student Registration (non-competing)	\$ 75.00	\$ 75.00	\$ _____
<input type="checkbox"/> Guest Registration (spouse, partner, child over 12 years-of-age) <i>(also includes the Guest Tour)</i>			
Name(s): _____	\$ 130.00	\$ 155.00	\$ _____
<input type="checkbox"/> One-day Meeting Registration <i>(includes refreshment breaks on day of attendance only)</i>			
Day of Attendance: _____	\$ 100.00	\$ 100.00	\$ _____
Individual Special Event Tickets for Non-registered Guests			
<input type="checkbox"/> President's Reception Name(s): _____	\$ 40.00	\$ 50.00	\$ _____
<input type="checkbox"/> Guest Tour Name(s): _____	\$ 40.00	\$ 50.00	\$ _____
<input type="checkbox"/> Poster Reception Name(s): _____	\$ 40.00	\$ 50.00	\$ _____
<input type="checkbox"/> Banquet Name(s): _____	\$ 55.00	\$ 65.00	\$ _____

Total Registration Amount \$ _____

Payment Method (Check One)

Check *(Make Payable to APMS, Inc.)* Credit Card: Visa Master Card American Express

Credit Card Number: _____ Expiration Date: _____

Name as it Appears on Card: _____ Signature of Card Holder: _____

Send Completed Form and Payment to:
The Aquatic Plant Management Society, Inc.
P.O. Box 821265
Vicksburg, MS 39182-1265
Fax: 601-634-2398

Early registration accepted if form and payment received by June 24, 2011.
Registration questions, please phone: 601-634-2990 or E-mail: Sherry.L.Whitaker@usace.army.mil

Cancellation/Refund Policy: Registration fees are fully refundable prior to June 30, 2011, less a \$25.00 processing and handling fee. No refund of any fees will be issued if cancellation of participation is received after June 30, 2011. Notice of cancellation must be received by APMS via mail, fax, or e-mail. **Phone cancellations will not be accepted**

~ CALENDAR OF EVENTS ~

Date:	Event:	Contact/Go to:
March 14-18, 2011	Healthy Habitats Coalition Fly-In, Washington DC	www.healthyhabitatscoalition.com
Mar 28-30, 2011	Western Aquatic Plant Management Society, Denver, CO	www.wapms.org
May 3-5, 2011	2 nd KY Invasive Species Conference and 13 th Annual SE EPPC Conference, Lexington, KY	www.se-eppc.org/ky
June 7-8, 2011	Climate Change and the Implications for Plant Science, Guelph, Ontario, Canada	www.plantscience.open.uoguelph.ca
June 7-12, 2011	11 th World Congress on Parasitic Plants, Martina Franca, Italy	http://ipps2011.ba.cnr.it/
July 24-27, 2011	Aquatic Plant Management Society, Baltimore, MD	www.apms.org
Sept. 11-16, 2011	13 th International Symposium on Biological Control of Weeds, Waikoloa, HI	http://uhhconferencecenter.com/xiii_isbcw.html
Sept 25-30, 2011	23 rd Asian-Pacific Weed Science Society Conference, Queensland, Australia	http://apwss2011.com/
Feb 6-9, 2012	Weed Science Society of America, Big Island, HI	www.wssa.net
Aug 19-23, 2012	American Fisheries Society, ST. Paul MN	www.fisheries.org
Feb 4-7, 2013	Weed Science Society of America, Baltimore, MD	www.wssa.net
Feb 18-22, 2013	International Herbicide Resistance Conference, Perth, Australia	http://www.herbicideresistanceconference.com.au/

2011 APMS Officers, Directors, Committee Chairs and Special Representatives

<u>Office</u>	<u>Name</u>	<u>Telephone</u>	<u>E-mail</u>
President	Linda Nelson	(601) 634-2656	Linda.S. Nelson@usace.army.mil
Immediate Past President	Greg MacDonald	(352) 392-1811	pineacre@ufl.edu
President Elect	Tyler Koschnick	(440) 665-2748	tylerk@sepro.com
Vice President	Terry Goldsby	(256) 582-9101	terryg@aquaservicesinc.com
Treasurer	Sherry Whitaker	(601) 634-2990	Sherry.L.Whitaker@usace.army.mil
Editor	Rob Richardson	(919) 515-5653	rob_richardson@ncsu.edu
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Director	Craig Aguillard	(337) 290-1096	caquillard@estesinc.com
Director	Cody Gray	(954) 562-0254	cody.gray@uniphos.com
Director	Alan "Bo" Burns	(919) 844-5375	bo.burns@cpsagu.com
Director	Susan Wilde	(706) 542-3346	swilde@warnell.uga.edu
Director	John Madsen	(662) 325-2428	jmadsen@gri.msstate.edu
Director	John Gardner	(954)977-7736	jwg@aquaticsystems.com
Student Representative	Joe Vassios	(970) 491-7746	jvassios@rams.colostate.edu

<u>Committee</u>	<u>Chair</u>	<u>Telephone</u>	<u>E-mail</u>
Awards	Don Doggett	(239) 848-6774	doggett@lchcd.org
Bylaws and Resolutions	Jim Schmidt	(800) 558-5106; x305	jimschmidt@appliedbiochemists.com
Education and Outreach	Susan Wilde	(706) 542-3346	swilde@warnell.uga.edu
Exhibits	LeeAnn Glomski	(972) 436-2215	leeann@laerf.org
Finance	Richard Hinterman	(810) 744-0540	cygnetent@aol.com
Legislative	John Madsen	(662) 325-2428	jmadsen@gri.msstate.edu
Meeting Planning	Bob Gunkel	(601) 634-3722	robert.c.gunkel@usace.army.mil
Meeting Planning	Tommy Bowen	(704) 875-5422	tommy.bowen@duke-energy.com
Membership	John Madsen	(662) 325-2428	jmadsen@gri.msstate.edu
Nominating	Greg MacDonald	(352) 392-1811	pineacre@ufl.edu
Past President's Advisory Program	Greg MacDonald	(352) 392-1811	pineacre@ufl.edu
Publications	Tyler Koschnick	(440) 665-2748	tylerk@sepro.com
Regional Chapters	Rob Richardson	(919) 515-5653	rob_richardson@ncsu.edu
Scholastic Endowment	Terry Goldsby	(256) 582-9101	terryg@aquaservicesinc.com
Strategic Planning	John Gardner	(954) 977-7736	jwg@aquaticsystems.com
Student Affairs	John Rodgers, Jr.	(864) 656-0492	jrodger@clemson.edu
Web Site	Rebecca Haynie	(843) 991-8069	hayniers@uga.edu
	Ryan Wersal	(662) 325-4595	rwersal@gri.msstate.edu

Special Representatives

AERF Representative	Carlton Layne	(678) 773-1364	layn1111@bellsouth.net
B.A.S.S. Representative	Gerald Adrian	(610) 594-1948	gerald.adrian@uniphos.com
C.A.S.T. Representative	John Madsen	(662) 325-2428	jmadsen@gri.msstate.edu
N.A.L.M.S. Representative	Michael D. Netherland	(352) 392-0335	mdnether@ifas.ufl.edu
R.I.S.E. Representative	Joe Bondra	(810) 744-0540	joebondra@sbcglobal.net
W.S.S.A. Representative	Cody Gray	(719) 886 4708	cody.gray@uniphos.com
APMS Web Master	David Petty	(317) 838-7383	dpetty@ndrsite.com
Director of Science Policy	Lee Van Wychen	(202) 408-5388	lee.vanwychen@wssa.net

ACKNOWLEDGEMENTS

Special thanks to LeeAnn Glomski for review, assistance and guidance on this newsletter!

SECOND CALL FOR PAPERS
THE AQUATIC PLANT MANAGEMENT SOCIETY

51th ANNUAL MEETING
BALTIMORE, MD – JULY 24-27, 2011

You are invited to submit a title and abstract for the 51st Annual Meeting of the Aquatic Plant Management Society to be held July 24-27th, 2011 at the Hyatt Regency in Baltimore, Maryland. Presentations on all aspects of aquatic plant management, biology and ecology will be considered. Oral presentations are allotted a total of **15 minutes**. A special poster session is also scheduled.

An LCD projector/computer, projection screen, and a laser pointer will be available for oral presentations. **Only PC-based PowerPoint presentations will be accepted.** You will not be able to set up a personal computer to run your presentation. Free-standing display boards (4' by 4') will be provided for velcro-backed posters.

Please type the title, author(s), organization(s) and address on the form below exactly as you wish them to appear in the program. Submit this sheet along with an attached abstract of up to 350 words. Abstracts will be printed and provided to meeting participants.

The Submission Deadline for Title and Abstract is April 22, 2011

Presentation Format: Oral Presentation ___ or Poster ___ (Please check one)

Student Paper/Poster Competition: Yes ___ No ___ (Please check one)

Title of Paper/Poster: _____

1st Author: Name: _____ Affiliation: _____
Address: _____
City, State, Postal Code, Country: _____

2nd Author: Name: _____ Affiliation: _____
Address: _____
City, State, Postal Code, Country: _____

3rd Author: Name: _____ Affiliation: _____
Address: _____
City, State, Postal Code, Country: _____

***for additional authors please use a separate page**

Presenter Contact Information:

Name: _____
Phone: _____
Fax: _____
E-mail: _____

Submit Completed Form & Abstract To:

Tyler J. Koschnick, APMS Program Chair
SePRO Corporation
11550 N. Meridian St., Ste. 600
Carmel, IN 46032
E-mail: tylerk@sepro.com
Phone: 317-216-8280

NOTE: You will be required to submit a CD or flash drive with your final PowerPoint presentation upon registration. All presentations that include externally run programs, models, or special animation must be reviewed and approved by the Program Chair **1 week** before the meeting. No Exceptions!

ADIRONDACK AQUATIC INVASIVE SPECIES COORDINATOR
for the Adirondack Park Invasive Plant Program (APIPP)
a Partnership for Regional Invasive Species Management in New York State
The Nature Conservancy – Adirondack Chapter

JOB DESCRIPTION

OFFICE LOCATION

Keene Valley, New York

ABOUT US

The Nature Conservancy is the world's leading conservation organization, working in all 50 states and more than 33 countries. Founded in 1951, the mission of The Nature Conservancy is to preserve the plants, animals and natural communities that represent the diversity of life on Earth by protecting the lands and waters they need to survive.

POSITION DESCRIPTION:

The Aquatic Invasive Species (AIS) Project Coordinator will be a team member of the Adirondack Park Invasive Plant Program (APIPP), one of New York's eight Partnerships for Regional Invasive Species Management (PRISM). The APIPP facilitates the development and implementation of programs in the Adirondack region for invasive species prevention, monitoring, mapping, management, education, and restoration (more information online at www.adkinvasives.com). The AIS Project Coordinator's primary role will be to lead APIPP's early detection and monitoring programs for AIS, coordinate partners in the region working on AIS issues, and serve as a resource for partners and communities on AIS issues. This is an excellent opportunity for a motivated individual to work in a creative, team-oriented environment on an important and high profile conservation issue.

BASIC QUALIFICATIONS:

- BA/BS/AS/Technical or vocational degree in science-related field and 1 year related experience in custodial and ecological land management or equivalent combination of education and experience
- Knowledge of natural systems
- Experience in ecological land management principles
- Experience performing physical work

ESSENTIAL FUNCTIONS:

The AIS Project Coordinator will participate in the development and coordination of AIS programs in the Adirondack region. This may include one or more of the following functions:

- Coordinates APIPP's aquatic invasive plant volunteer monitoring program, and other AIS monitoring programs as needed, including organizing training sessions and providing volunteer support and assistance
- Conducts aquatic invasive species surveys and lends guidance on aquatic invasive species management efforts
- Performs database entry, GIS mapping and analysis
- Develops and delivers presentations to stakeholder groups at local, state, and regional levels
- Develops work plans and project reports as necessary
- Assists the submission of proposals/funding requests to other sources as necessary and appropriate
- Coordinates regional management of aquatic invasives with other PRISMs and partners, such as the Lake Champlain Basin Program

REQUIRED KNOWLEDGE AND SKILLS:

- Experience working with or knowledge of aquatic systems and knowledge of ecological resource management principles
- Familiarity with AIS and current trends and practices in their management

POSITION OPENING:

Job Description: Territory Account Manager for United Phosphors Inc to sell aquatic herbicides and algaecides in the Eastern U.S. with emphasis in the Midwest and Midsouth.

The Territory Account Manager drives sales revenue by building a relationship with key accounts; penetrating the account at key levels; becoming a trusted advisor on product solutions to meet the needs of their accounts; and maintaining an on-going account strategy for selling UPI's aquatic product portfolio.

Responsibilities include:

Develop relationships within the customer base by meeting with multiple levels of the accounts within their assigned accounts.

Drive customer satisfaction and loyalty by demonstrating an understanding of customers' key objectives, and delivering products and services that help customers meet those business objectives, as well as focusing on incremental growth opportunities.

Maintain regular contact with account base, and increase revenue through the sales of new & existing products.

Ability to work within a team, and independently. Efficiently manage time to focus on activities that grow revenue and ensure client satisfaction.

Must have high ethics, integrity, and humility and have a desire to be part of a rapidly growing sale and support organization.

Job Requirements:

Travel within an assigned geographical area: Eastern U.S. with emphasis in the Midwest, Northeast and Midsouth.

A highly motivated individual who can intuitively see a problem and offer reasonable resolution.

Frequent face to face contact and working relationship with key accounts

Adequate computer skills with basic Microsoft office applications

Qualifications:

The Territory Account Manager should have experience with aquatic herbicides and how they are applied to various aquatic sites. This position must possess a B.S. degree in some biological/agricultural science and also have 3-5 years experience.

Salary:

Commensurate with qualifications and experience

If interested and qualified contact:

Gerald Adrian, United Phosphorus Inc, Business Manager Aquatics, gerald.adrian@uniphos.com

Cody Gray, United Phosphorus Inc, Field Development, Aquatic Specialist, cody.gray@uniphos.com



Assistant Professor – Weed Science

12-month, tenure-accruing, 60% research/40% extension position in Ft. Lauderdale Research & Education Center, IFAS, University of Florida, Davie, FL. The successful candidate will conduct research on integrated control methods for aquatic and wetlands plants that restrict the agricultural, recreational and industrial uses of the state's water resources and/or detrimentally impact aquatic and wetland habitats. The Extension program will focus on training and assisting County Extension Agents in responding to weed control questions and cooperating with aquatic plant management professionals to solve practical management problems. Because of the IFAS land-grant mission, all faculty are expected to be supportive of and engaged in all three mission areas (Research, Teaching and Extension) regardless of the assignment split specified in the position description. A Ph.D. in Weed Science, Agronomy, Aquatic or Wetlands Plant Ecology, Botany, Limnology, or related discipline is preferred. To view full position description & application instructions, please visit <https://jobs.ufl.edu> & search for requisition # 0807264. The direct link is <https://jobs.ufl.edu/applicants/Central?quickFind=67755> Contact information: Dr. Nan-Yao Su, Chair, Search & Screen Committee, University of Florida, Ft. Lauderdale Research & Education Center, 3205 College Ave, Davie, FL 33314, Tel: 954-577-6339, Email: nysu@ufl.edu

The University of Florida is an equal employment opportunity employer.

Visit the APMS WEB SITE
www.apms.org

For members only features: username = apms
password = duckweed